



WASHINGTON STATE
**GAMBLING
COMMISSION**

Budget update and 25-27 budget request

June 25, 2025

Presented by:

Kriscinda Hansen, CFO

Revenue summary

FY25, through May 31

Total Revenue	
Total Forecasted revenue	\$ 16,231,678
Actual revenue	\$ 17,603,745
Variance	\$ 1,372,067
Revenue detail	
Activity Licenses - Commercial	\$ 7,362,792
Activity Licenses - Non-Profit	\$ 1,403,025
Individual Licenses	\$ 2,645,663
Vendor Licenses and fees	\$ 1,209,689
Sports Wagering (Vendors and Reps)	\$ 828,581
Tribal Reimbursement	\$ 3,373,567
Other Sources (unexpected)	\$ 780,427



Expenditure summary

FY25, through May 31

Expenditure by category	Allotted	Actual	Variance
Personnel	12,780,993	11,437,422	1,343,571
Contracts	2,158,201	1,700,160	458,041
Goods and Services	4,425,085	3,460,742	964,343
Travel	394,939	218,838	176,101
Equipment	498,701	473,657	25,044
Taxable employee recognition	8,865	1,925	6,940
Total	20,266,784	17,292,744	2,974,040



Polaris project

Gambling Commission IT modernization project	budgeted cost remaining	obligated cost remaining (signed contracts)	actual costs	total available funds
Funds reserved in 884 for project				\$ 9,100,000
bien 21-23 expenditures			\$ (124,936)	\$ 8,975,064
FY24 expenditures			\$ (733,913)	\$ 8,241,151
*FY25 expenditures as of April 2025				
Personnel (BA & Tester)	\$ (192,776)		\$ (57,919)	\$ 7,990,456
**Carahsoft contract (implementor)		\$ (3,875,200)	\$ (1,041,800)	\$ 3,073,456
Cimplesoft (previous contract)			\$ (243,485)	\$ 2,829,971
CimpleSoft project manager		\$ (183,764)	\$ (86,420)	\$ 2,559,787
***CimpleSoft business analyst		\$ (259,344)	\$ (86,072)	\$ 2,214,371
QA contract		\$ (226,649)	\$ (103,851)	\$ 1,883,871
OCM contract		\$ (314,672)	\$ (52,272)	\$ 1,516,928
Dynamics software	\$ (51,612)		\$ (198,389)	\$ 1,266,928
Microsoft Unified Services		\$ (176,000)		\$ 1,090,928
goods/services			\$ (52,597)	\$ 1,038,331
Travel			\$ (1,982)	\$ 1,036,349
Equipment			\$ (25,378)	\$ 1,010,971
Contracted trainer	\$ (150,000)			\$ 860,971
Contracted testers	\$ (350,000)			\$ 510,971

*includes payments for April that did not make it into April cut off.

**actual costs are the SOWs signed rather than contracts paid, as SOWs are deliverable based.

***contract signed for \$550,000 for max of two (2) business analysts; only one being utilized as of 4/30/25.



Fund balance

Draft fund balance as of May 2025 (FY25 YTD)

FY24 beginning balance	\$	19,103,399
YTD revenue	\$	33,963,660
YTD expenditures, excluding IT mod and RMS	\$	(30,945,630)
IT modernization expenditures (reserved funds used)	\$	(2,508,331)
Records Management System expenditures (reserved funds used)	\$	(179,685)
Reserved funds		
Working capital reserve - OFM requirement	\$	(5,250,000)
IT Modernization* - \$8,975,064 minus expenditures to date	\$	(6,591,669)
Access control replacement Lacey office - budgeted	\$	(80,000)
Access control Lacey - difference between budget & bid	\$	(10,000)
Asset Mgmt system - budgeted	\$	(8,000)
Fleet Mgmt system - budgeted	\$	(8,000)
RMS - \$300,000 budgeted minus expenditures to date	\$	(120,315)
Available fund balance as of May 31, 2025	\$	7,365,429



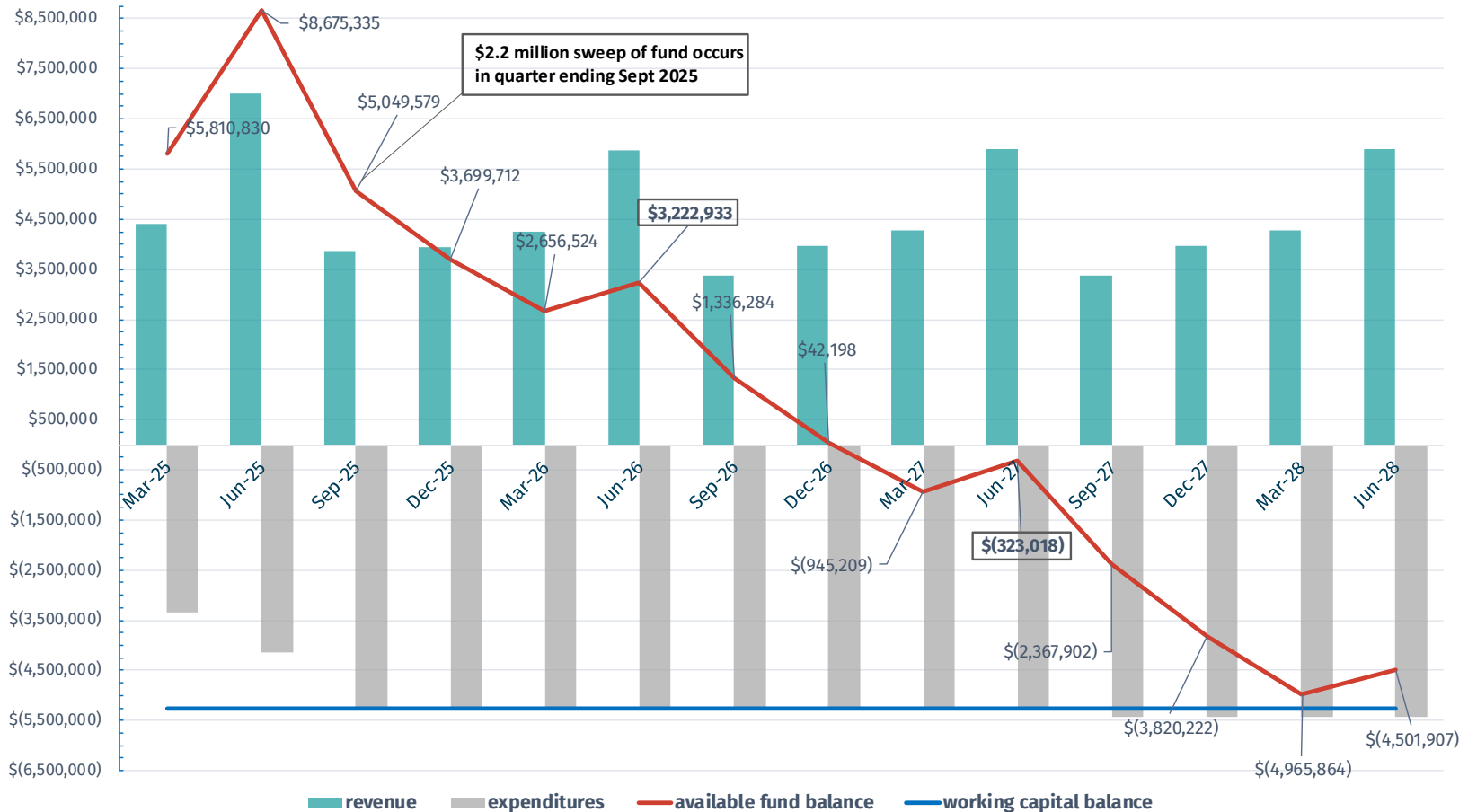
25-27 Biennium budget request

Description	FY26 request	FY27 request	Biennium total
Personnel (116 staff)	\$ 15,159,788	\$ 15,240,244	\$ 30,400,032
Contracts	\$ 980,920	\$ 966,960	\$ 1,947,880
Goods and services	\$ 4,176,996	\$ 4,192,158	\$ 8,369,153
Travel	\$ 531,968	\$ 473,302	\$ 1,005,270
Equipment	\$ 349,320	\$ 214,470	\$ 563,790
Taxable employee recognition	\$ 10,805	\$ 10,805	\$ 21,610
Total Request	\$ 21,209,797	\$ 21,097,939	\$ 42,307,735
Polaris post go-live request	\$ 1,500,000		

Does not include IT Modernization project expenditures.



Projected available fund balance as of 05.31.2025, fully staffed



Revenue assumptions

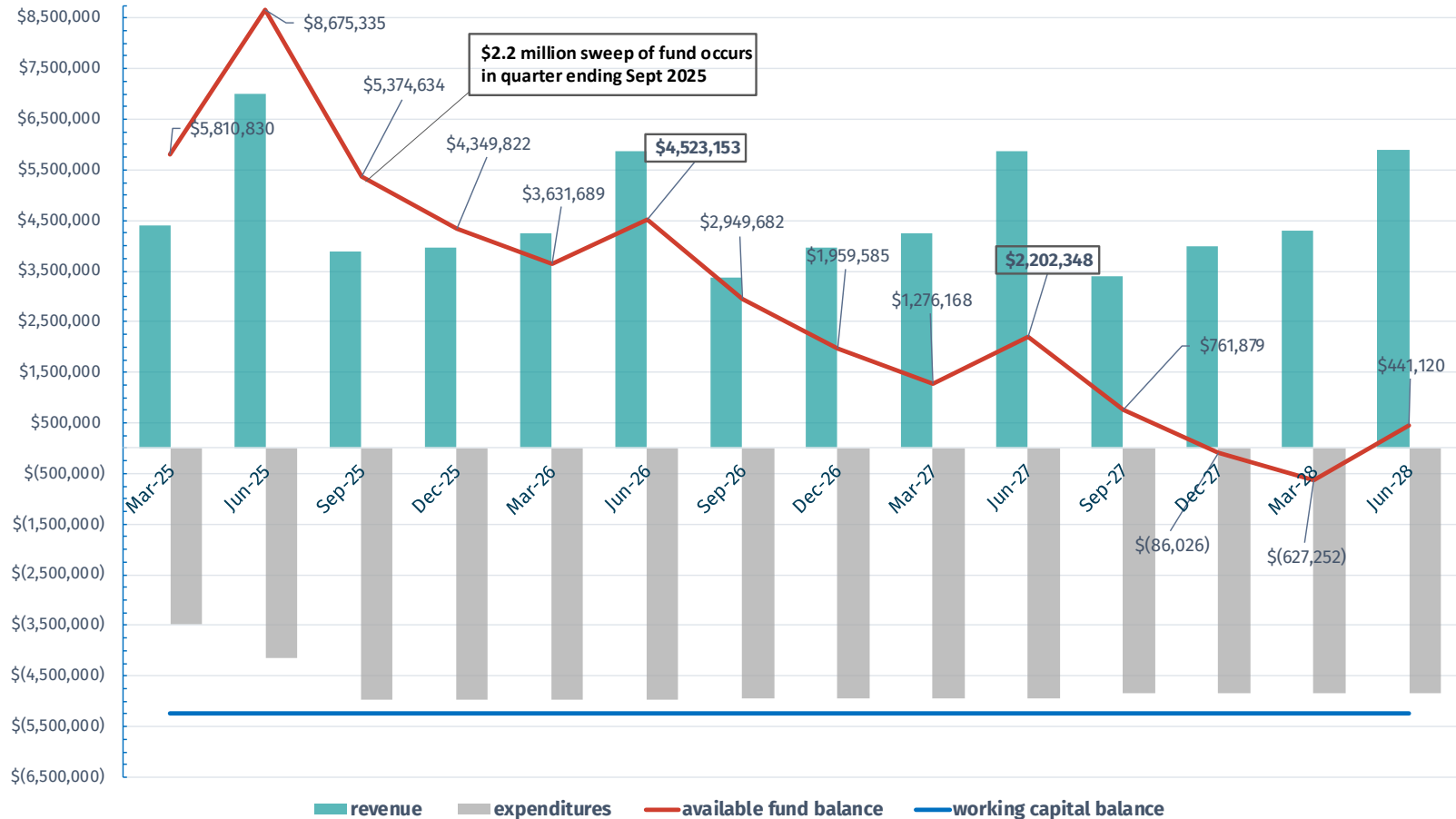
- 3% GGR decrease from current year, then flat
- Flat # of licensees

Expenditure assumptions

- 116 staff, no vacancies
- \$2.2 million taken from fund July 2025
- Overhead based on central service costs, lease rates, and 5% inflation for other overhead costs



Projected available fund balance as of 05.31.2025, 10% vacancy rate



Revenue assumptions

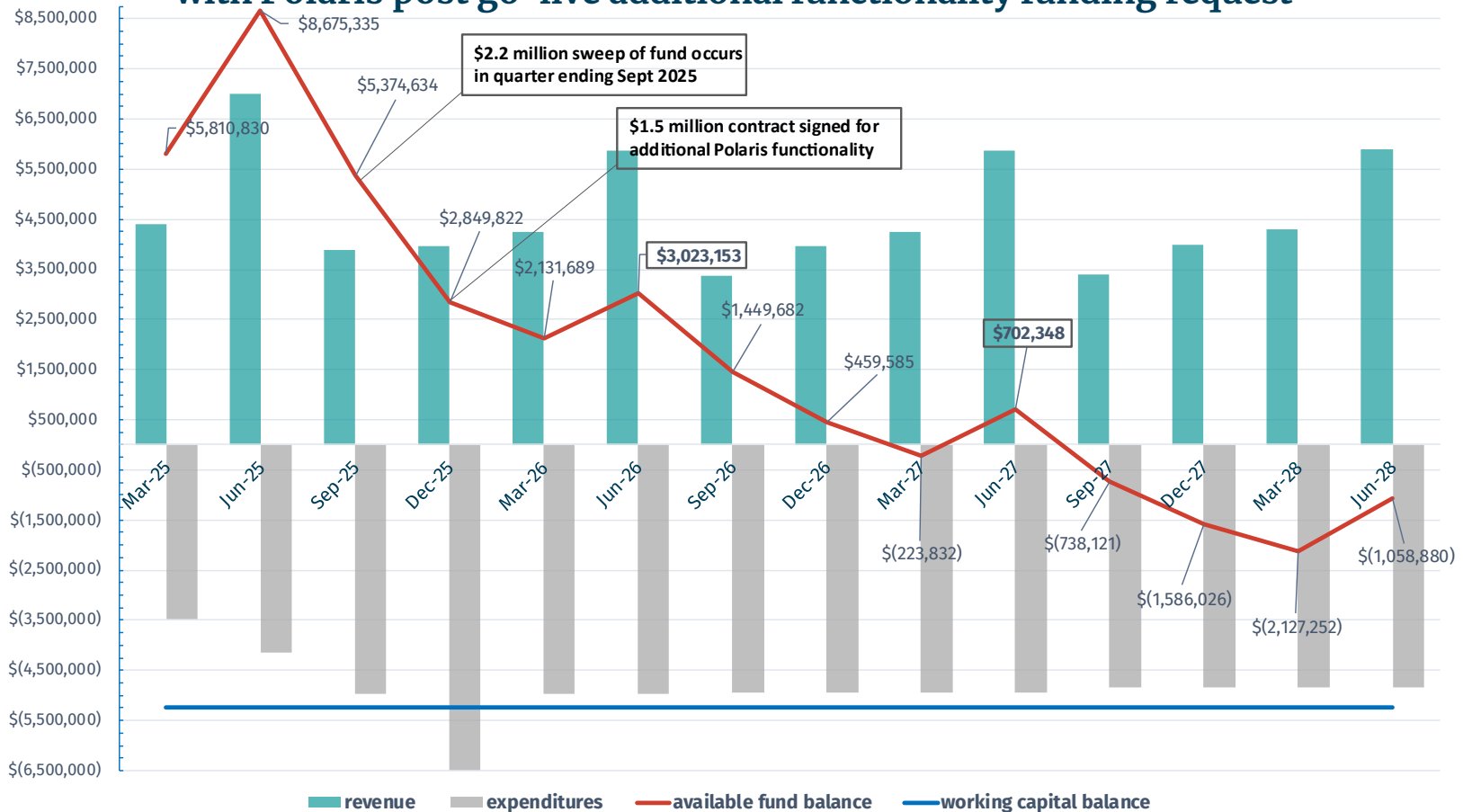
- 3% GGR decrease from current year, then flat
- Flat # of licensees

Expenditure assumptions

- 116 staff, 10% vacancy rate
- \$2.2 million taken from fund July 2025
- Overhead based on central service costs, lease rates, and 5% inflation for other overhead costs



Projected available fund balance as of 05.31.2025, 10% vacancy rate with Polaris post go-live additional functionality funding request



Revenue assumptions

- 3% GGR decrease from current year, then flat
- Flat # of licensees

Expenditure assumptions

- 116 staff, 10% vacancy rate
- \$2.2 million taken from fund July 2025
- \$1.5 million for additional Polaris functionality post go-live
- Overhead based on central service costs, lease rates, and 5% inflation for other overhead costs



Questions

Kriscinda Hansen, Chief Financial Officer

